

cto

corporate training options

About Us

Our mission at CTO is empowering people through learning that drives lasting growth and organisational success.

With that focus, we provide high-quality, practical training designed to help individuals and organisations build skills, improve performance and adapt to an ever changing business environment.

With experienced trainers and flexible delivery options, CTO provides engaging, results-focused learning designed to strengthen capability and support long-term business success.

*“Hope is NOT a
Development Plan.”*

Coaching for Development

Other Leadership Courses

- Change Management - Leading through Organisational Change
- Building a Committed Workplace
- Strategic Planning
- Learning to Lead
- Team Building
- Excellence in Supervision
- Leading Virtual Teams
- Effective Communication

Skills that Build Teams that Win -

Contact Us

We would love to collaborate with you



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www.cto.com.au

*Our trainers are located all across
Australia.*



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Leadership: Coaching for Development

The Challenge

Telling people what to do develops compliance - not capability. Coaching develops thinking, problem-solving, and ownership—but most leaders default to directing because they've never learned to coach effectively. The ability to coach transforms your leadership from solving problems for your team to developing their ability to solve problems themselves, creating sustainable performance improvement.



What you will Learn

- ✓ Understand when to coach versus when to direct
- ✓ Use powerful questioning techniques to develop thinking
- ✓ Conduct development-focused coaching conversations
- ✓ Give feedback that motivates growth, not defensiveness
- ✓ Create development plans that drive real skill building
- ✓ Hold people accountable while maintaining coaching relationships
- ✓ Build a coaching culture within your team

Who should Attend

This program is essential for leaders who want to develop their people rather than just manage their performance. Ideal participants include:

- Managers and team leaders
- HR and L&D professionals
- Leaders with formal coaching responsibilities
- Anyone wanting to develop their coaching capability

Course Delivery

- Online via Microsoft Teams
- Onsite at your Workplace
- Hybrid (combination of both)

Duration

- Full Day Course

Group Sizes

Our prices are based on group sizes and not per person (the more the merrier)

- 1 - 3 trainees
- 4 - 15 trainees

Pre Requisites

None - Open to all